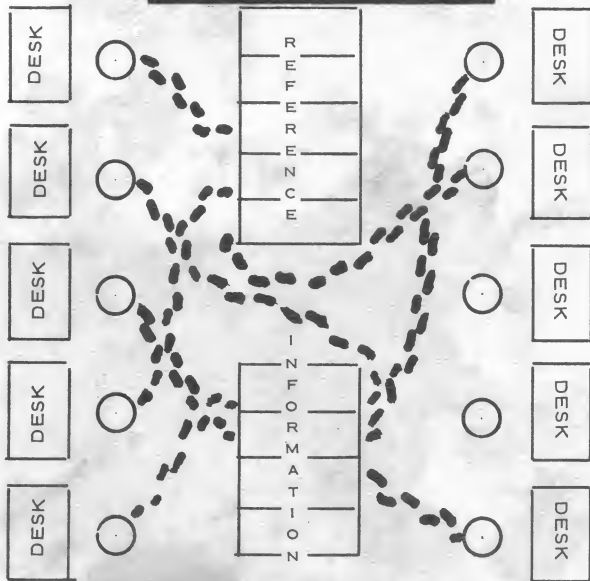


Wassell Record-Around

The following three pages demonstrate applications of the principle illustrated below.

BEFORE

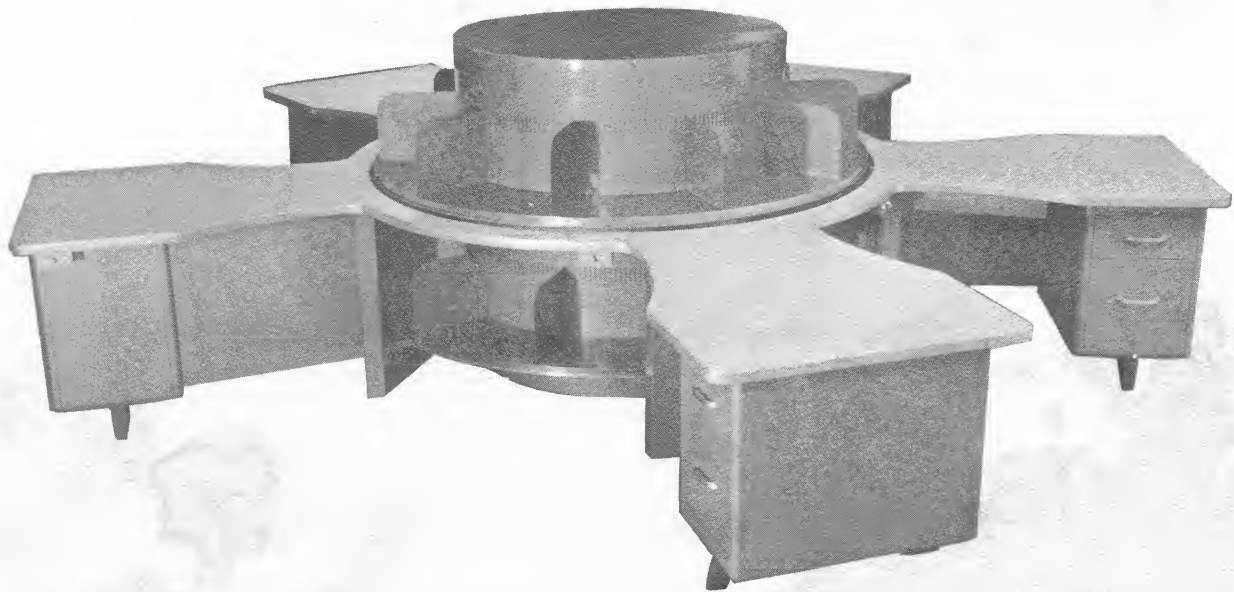


TRAFFIC PATTERN

AFTER



Six clerks replace 8 to 10 clerks.



ONE OF FIVE RECORD'-AROUND UNITS ...
purchased by a large Eastern Public Utility.
This unit is used in Customer Accounting and
contains billing records.

The installation of these Wassell units has
cut the number of Operating Stations in half, for

this large company. Formerly 10 stations were
needed: now, only five are required.

Motorized, these tiers are designed to carry
any one of 900 pounds of binders around to any
one of the desk positions at its outer circum-
ference. No need for lugging heavy binders from
shelf, to desk and then back again.

200 to 300 telephone calls

come into this Traffic Control Center at P. Ballantine & Sons, in Newark, New Jersey.

Imagine the walking and searching that these gentlemen would have to do if they had to travel from the telephone to conventional drawer or shelf files?

Every bit of information that is needed to expedite the orders of some 300 distributors, all over the country, is contained on this versatile Record'-Around unit.

In a business where long toll calls demand instant information, and where a telephone jam can be disastrous...Wassell Record'-Around is paying its way, many times over.



P. BALLANTINE & SONS
NEWARK, NEW JERSEY



Motorized, six-position

Wassell Multiple Desk Rotor-File, housing Cost Books and accomodating a Comptograph operation.

This handsome unit is located in the Cost Accounting Department of a well-known Cambridge, Massachusetts company.

Just a touch of the button brings any one of 75 binders around to any one of six operators.

This unit saved the Cambridge company 30% in floor-space and accounted for a 25% cut in personnel.